

# RPAC Frequently Asked Questions

## **I DON'T BELIEVE IN GIVING MONEY TO POLITICAL CANDIDATES.**

Actually, rather than “giving” money to political candidates, you are investing in your business and a commitment to preserving the future of our industry. I’m sure you have insurance on your car, home and business office. Bad legislation passed by Congress, the state legislature or city council could be just as catastrophic financially as the loss of any of your possessions by fire, theft or storm. NC REALTORS® PAC helps elect officials at the national, state and local levels who support the free enterprise system and private property rights.

## **I ALREADY CONTRIBUTE TO POLITICAL CANDIDATES ON MY OWN.**

You should contribute directly to the candidates of your choice, but you should also contribute through NC REALTORS® PAC. The dollars you invest join with literally thousands of other contributors to support candidates who understand the issues that affect our business. Our ultimate goal is to position NC REALTORS® PAC as the largest and most influential political advocacy organization North Carolina. With your support, we will be one step closer.

## **I DON'T HAVE THE MONEY.**

You cannot afford not to have the money. A \$99 contribution to NC REALTORS® RPAC breaks down to about a quarter a day. Is a daily investment of 25 cents not worth the additional money in your pocket that results from NC REALTORS® PAC’s successful efforts to ensure a vigorous and viable real estate industry?

## **PACS ARE JUST IN THE BUSINESS OF BUYING VOTES.**

NC REALTORS® PAC does not “buy” votes from politicians. NC REALTORS® PAC helps elect candidates who share our philosophy or will at least listen to the REALTOR® viewpoint. NC REALTORS® PAC-supported candidates will not always support us on every vote, but they will usually be more favorable to our point of view than the candidates who ran against them or the incumbent they replaced.

## **I'M A REPUBLICAN/DEMOCRAT, AND RPAC HAS SUPPORTED CANDIDATES OF THE OTHER PARTY.**

RPAC is nonpartisan in its selection of candidates. The voting record and views on the issues that affect REALTORS®, in addition to the recommendations of Local Boards and State Associations, are the deciding factors on which candidates we support.

NC REALTORS® PAC supports federal candidates, I’m more interested in State and Local Candidates. A small portion of your contribution goes to support candidates at the national level. The other portion stays in your state for use in supporting state and local candidates. By contributing to NC REALTORS® PAC, you can help support candidates at all levels of government.

## **I'M NOT FULL TIME, WHY SHOULD I CONTRIBUTE?**

If you benefit in any way from the real estate business, you have a vested interest in ensuring that the individuals who pass the laws believe in private property rights and the free enterprise system.

## **RPAC IS ALREADY A SUCCESSFUL PAC, YOU DON'T NEED MY CONTRIBUTION.**

While NC REALTORS® PAC has been successful in advancing the REALTOR® position, new legislation is constantly being introduced. We must remain strong and ready to assist candidates at all levels of government that support issues that are important to us. It is imperative that we continue to build on the momentum we have created.

# AT WORK

## FOR YOUR BUSINESS

Your NC REALTORS® PAC works for you - many times behind the scenes. - to advocate for issues that affect your business and your clients. The bottom line is these efforts pay you back every day. How much money do you save?

**Estimated Annual Commission** **\$55,000.00**

▶ **Sales Tax on Services** Your Savings **\$4,427.50**

We've defeated attempts to extend the state sales tax to professional services. Had they passed, your commissions would have been taxed at 8.05 percent.

▶ **Transfer Tax** Your Savings **\$3,850.00**

A tax on the transfer of real property would discourage homeownership in NC. According to a leading economist, this tax would lead to a 7 percent reduction in sales volume.

▶ **Professional Fees** Your Savings **\$150.00**

Defeated proposed increase of professional real estate fees from \$50 to \$200, saving you \$150

**Total Annual Savings** **\$8,427.50**